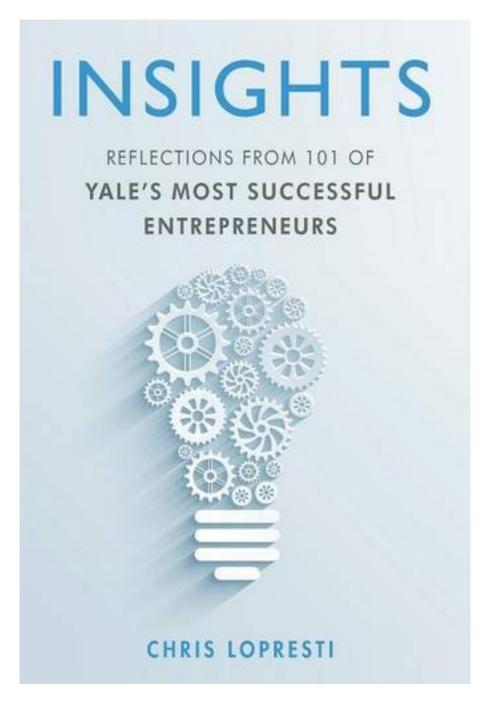


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This book was created to bring together a community of people to share their knowledge and pay forward the help they've received throughout their individual careers. All 101 entrepreneurs volunteered their advice and experiences in this book, and at many other times in their lives, they have offered their insights for free. They all share a common desire to support entrepreneurs of every type.

The proceeds from INSIGHTS will go to ELIS Inc., a registered 501c3 organization created by some of the entrepreneurs in this book. The purpose of the nonprofit is to help future entrepreneurs, leaders, and innovators gain access to resources--both mentors and money.

Your contribution, by either making a direct donation or by buying this book, will help foster the next great organizations and businesses.

About the Author

Chris LoPresti is the Founder of TouchPoints, a consumer data technology company that helps brands connect with their community. LoPresti is also the founder and chairman of ELIS Inc., a nonprofit focused on promoting STEM education and supporting the next generation of entrepreneurs. In addition to his work with next-gen doers at ELIS Inc., LoPresti is a member of the Thousand Network, a coach at The Future Project, a member of the NationSwell Council, and a proud Eagle Scout. He has a B.A. in Political Science from Yale University.

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What if you could sit with the founders of successful companies and discover the secrets to their success?

Through INSIGHTS, Chris LoPresti has gathered 101 world-class mentors to share their invaluable experiences for the benefit of every entrepreneur.

INSIGHTS grants you access to some of Yale's leading entrepreneurs and the key learnings they've collected on their own entrepreneurial journeys. From founders of Fortune 500 companies such as FedEx, to the next generation of entrepreneurs like Thiel Fellows, to early investors in Apple, Cisco, Facebook, and other billion dollar startups, INSIGHTS is a collection of the best advice offered by a diverse group of leaders and innovators.

The 101 featured contributors reveal lessons learned the hard way to help you avoid common pitfalls and allow you to lead your company toward more streamlined success. This unique library of knowledge is available to reference as often as you need.

Thinking about starting your own company? Trying to improve your organization? INSIGHTS provides a wealth of information to guide you along your entrepreneurial journey.

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